



## TEAM

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## VSS

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## FIRM OVERVIEW

VSS is a private investment firm that makes control and non-control investments within the healthcare, business services and education industries.

- 30+ years of experience and ~\$4.0B in aggregate capital commitments across 8 funds
- Investments in 94 portfolio companies, with over 400 add-on acquisitions
- Invests in businesses that the firm believes are well-positioned for sustainable growth
- Flexible capital solutions, from debt to equity, for a wide range of corporate and shareholder use
- Assists company management teams, boards and financial sponsors in effective strategic initiatives
- Leverages its industry expertise and relationships to source and integrate add-on investments

## INVESTMENT PARAMETERS

### FLEXIBLE CAPITAL

- Preferred equity
- Common equity
- Senior debt
- Mezzanine & subordinated debt

### INVESTMENT SIZE

- Control and non-control investments of \$10 - \$60M in companies with EBITDA of \$2M or greater
- \*\*Add-ons have no size restrictions

### INDUSTRY FOCUS

- Healthcare
- Business Services
- Education

### GEOGRAPHY

- North America

### USE OF PROCEEDS

- Acquisition financing
- Growth capital
- Debt recapitalizations
- Management buyouts
- Buyout of non-active partners

\*The list of Select Investments represent only a sample of portfolio companies held in various funds. This list is not a recommendation to buy or sell, nor should the reader assume that any of these investments were profitable or will be profitable in the future.  
\*\*No offer or sale is being made by this communication. Offers and sales are only made via the confidential private placement memorandum ("PPM") to investors meeting stringent qualifications as outlined in the PPM.

ACTIVE PORTFOLIO

Healthcare

Business Services

Education



Anesthesia and administrative support services for in-office and ambulatory-based surgical procedures



Multi-specialty behavioral health platform providing rehabilitation services to adolescents and young adults suffering from mental illness



Fire and life safety and containment services provider specializing in the spread of fire, smoke, water and infection in buildings



Addiction treatment services to adults through the full continuum of care



A provider of managed cloud services and enterprise workload consulting services across cloud platforms



Managed IT and private cloud services



Technology-enabled language solutions provider that helps organizations communicate across 250+ languages



Entertainment payroll and accounting business services



AEC industry professional services company investing in architecture and engineering firms who serve metropolitan and infrastructure markets



Operator of the Williamsburg Northside School in Brooklyn, NY, serving students from preschool through 8<sup>th</sup> grade



Practice management group partnering with lower extremity care clinics throughout the United States



Nationwide provider of high-volume, multi-site rollouts and refreshes and facilities maintenance services



Full-service data center provider offering colocation, IaaS solutions, private cloud, bandwidth and more



A business process outsourcing partner serving SMBs across a range of industries in the United States



Educational content provider focused on foundational and supplemental literacy skills



Provides comprehensive business and operational support services to partners across endodontics, oral surgery and periodontics

PAST PORTFOLIO\*

Healthcare



Advisory services for hospitals and physicians enabling healthcare providers to qualify under value-based payment models



Provider of technology-enabled business services for the health insurance marketplace



Provider of outpatient information solutions and revenue cycle management services



Develops, markets and implements SaaS solutions for financial and business analytics

BUSINESS SERVICES



Insurance brokerage firm, offering property, casualty and specialty insurance products



Technology-enabled payroll and related BPO services for the entertainment industry



Provides web-based services to customers and websites



Flight operations solutions to commercial airlines, cargo carriers, and general aviation



National provider of tax incentive consulting, administration and technology, serving clients from Fortune 100 to small business



Provides SaaS-based employee benefit & pension administration

Education



Provides research-based education solutions for students in Pre-K through 12th grade



Provider of integrated assessments, stakeholder surveys, self-evaluation systems and professional development services



Provider of educational videos and reference databases



Technology-based education solutions to school systems and home schooling families